

Location: SONOMA COUNTY

Property Types: All Residential Prop, SFH - Attached, SFH - Detached, RESI - 2 Houses on Lot - All Properties - All Properties - All Lot Sizes - Include Sold Off MLS

Price Range: \$1,000,001 - \$3,000,000

SQFT Range: 1 - No Limit

Bedrooms: 0 - No Limit

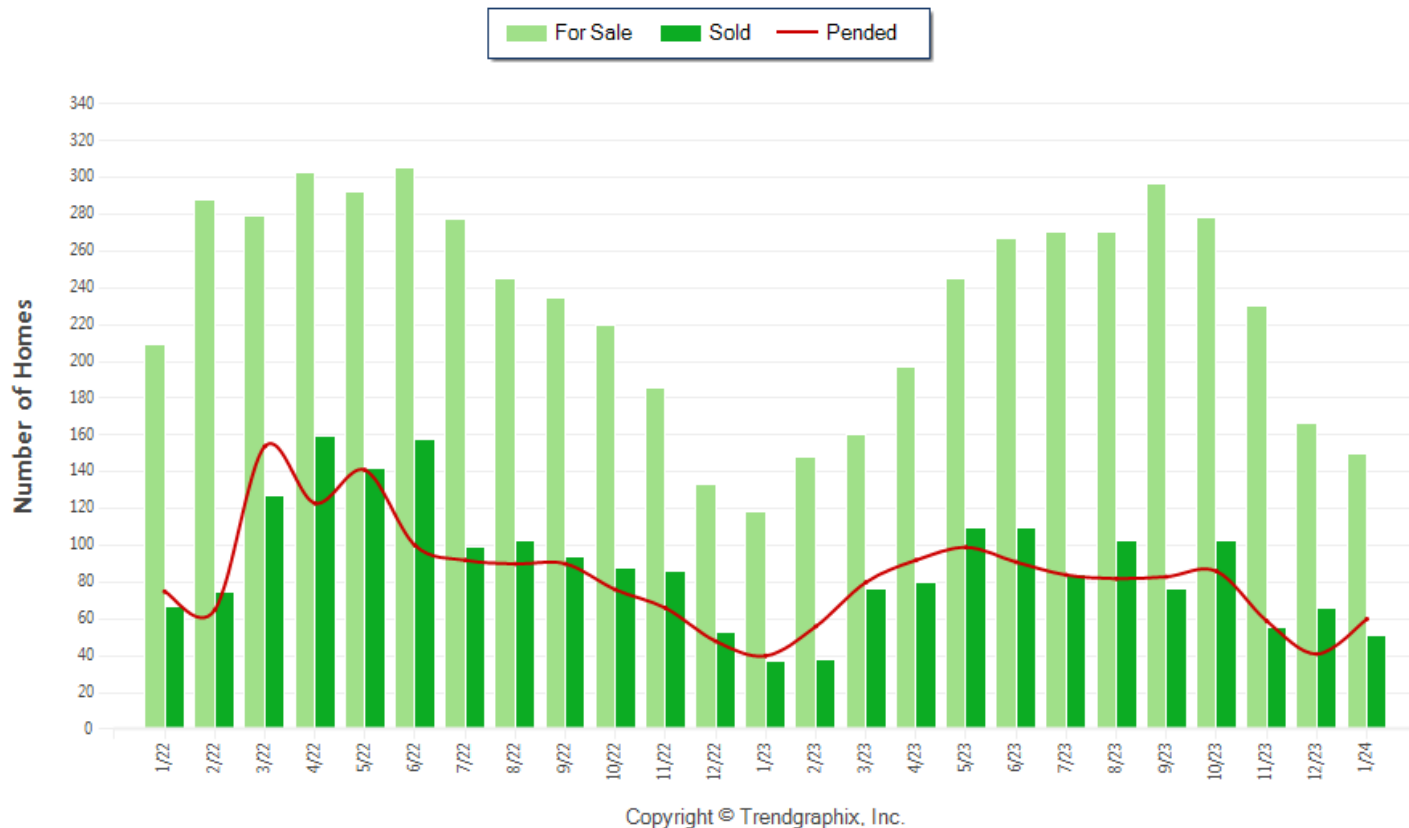
Full Baths: 0 - No Limit

Half Baths: 0 - No Limit

Year Built: 0 - No Limit

Number of Homes For Sale vs. Sold vs. Pended (Last 2 years)

Prepared for you by: Seth Cherney



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 2 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago		
	Jan. 24	Dec. 23	% Change	Jan. 24	Jan. 23	% Change	Nov. 23 to Jan. 24	Nov. 22 to Jan. 23	% Change	Jan. 24	Jan. 22	% Change	Feb. 23 to Jan. 24	Feb. 22 to Jan. 23	% Change
For Sale	150	166	-9.6% ▼	150	118	27.1% ▲	150	118	27.1% ▲	150	209	-28.2% ▼	150	118	27.1% ▲
Sold	51	66	-22.7% ▼	51	37	37.8% ▲	172	176	-2.3% ▼	51	67	-23.9% ▼	952	1,221	-22% ▼
Pended	60	41	46.3% ▲	60	40	50% ▲	160	154	3.9% ▲	60	75	-20% ▼	913	1,085	-15.9% ▼

Date	1/22	2/22	3/22	4/22	5/22	6/22	7/22	8/22	9/22	10/22	11/22	12/22	1/23	2/23	3/23	4/23	5/23	6/23	7/23	8/23	9/23	10/23	11/23	12/23	1/24
For Sale	209	288	279	303	292	305	277	245	235	220	186	133	118	148	160	197	245	267	270	270	297	278	230	166	150
New Listing	109	160	160	166	152	136	130	106	90	83	57	45	64	92	109	121	151	116	108	106	111	79	47	35	48
Sold	67	75	127	159	142	158	99	103	94	88	86	53	37	38	76	80	110	110	84	103	76	103	55	66	51
Pended	75	65	154	123	141	100	92	90	90	76	66	48	40	56	80	92	99	91	84	82	83	86	59	41	60
Months of Inventory (Closed Sales)	3.1	3.8	2.2	1.9	2.1	1.9	2.8	2.4	2.5	2.5	2.2	2.5	3.2	3.9	2.1	2.5	2.2	2.4	3.2	2.6	3.9	2.7	4.2	2.5	2.9
Months of Inventory (Pended Sales)	2.8	4.4	1.8	2.5	2.1	3.1	3	2.7	2.6	2.9	2.8	3	2.6	2	2.1	2.5	2.9	3.2	3.3	3.6	3.2	3.9	4	2.5	
Absorption Rate (Closed Sales) %	32.1	26	45.5	52.5	48.6	51.8	35.7	42	40	40	46.2	39.8	31.4	25.7	47.5	40.6	44.9	41.2	31.1	38.1	25.6	37.1	23.9	39.8	34
Absorption Rate (Pended Sales) %	35.9	22.6	55.2	40.6	48.3	32.8	33.2	36.7	38.3	34.5	35.5	36.1	33.9	37.8	50	46.7	40.4	34.1	31.1	30.4	27.9	30.9	25.7	24.7	40
Avg. Active Price	1,785	1,720	1,720	1,704	1,727	1,702	1,662	1,685	1,756	1,694	1,678	1,744	1,645	1,681	1,714	1,779	1,836	1,787	1,757	1,721	1,736	1,732	1,746	1,700	1,702
Avg. Sold Price	1,531	1,557	1,535	1,492	1,532	1,515	1,503	1,575	1,442	1,498	1,509	1,487	1,465	1,475	1,567	1,589	1,535	1,490	1,516	1,555	1,498	1,493	1,548	1,504	1,599
Avg. Sq. Ft. Price (Sold)	568	637	663	649	632	499	628	638	660	633	611	606	655	559	633	627	619	601	652	649	621	645	610	605	638
Sold/List Diff. %	99	103	106	106	106	103	101	100	101	100	98	98	98	98	99	102	102	102	100	98	99	98	97	97	95
Sold/Orig LP Diff. %	97	102	105	105	105	101	97	97	99	96	93	94	94	95	96	100	100	101	98	96	96	95	91	93	89
Avg Days on Market	68	50	28	31	32	33	40	38	50	47	61	59	61	93	60	62	48	40	35	50	42	55	64	61	83
Median Active Price	1,649	1,497	1,495	1,500	1,575	1,495	1,495	1,499	1,595	1,495	1,497	1,599	1,450	1,497	1,593	1,600	1,699	1,675	1,600	1,560	1,600	1,595	1,600	1,595	1,523
Median Sold Price	1,325	1,405	1,375	1,355	1,370	1,329	1,359	1,460	1,339	1,329	1,400	1,301	1,410	1,379	1,318	1,400	1,368	1,348	1,401	1,380	1,385	1,300	1,350	1,362	1,500

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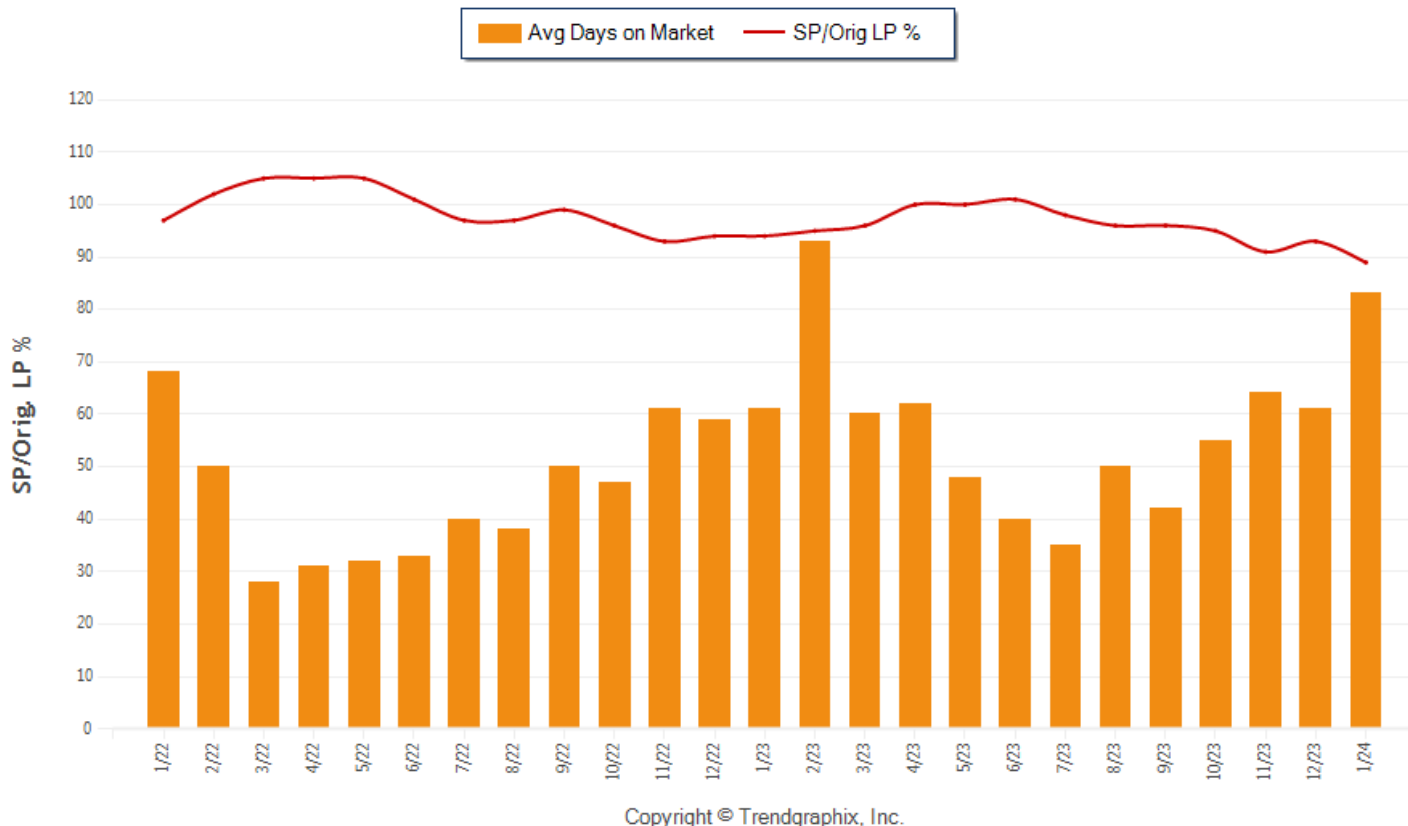
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Avg Days On Market & SP/Orig LP % (Last 2 years)

Prepared for you by: Seth Cherney



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Avg Days on Market	83	61	36.1% ▲	83	61	36.1% ▲	68	60	13.3% ▲	83	68	22.1% ▲	54	40	35% ▲
Sold/Orig LP Diff. %	89	93	-4.3% ▼	89	94	-5.3% ▼	91	94	-3.2% ▼	89	97	-8.2% ▼	97	100	-3% ▼

	1/22	2/22	3/22	4/22	5/22	6/22	7/22	8/22	9/22	10/22	11/22	12/22	1/23	2/23	3/23	4/23	5/23	6/23	7/23	8/23	9/23	10/23	11/23	12/23	1/24
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Median Active Price	1,649	1,497	1,495	1,500	1,575	1,495	1,495	1,499	1,595	1,495	1,497	1,599	1,450	1,497	1,593	1,600	1,699	1,675	1,600	1,560	1,600	1,595	1,600	1,595	1,523
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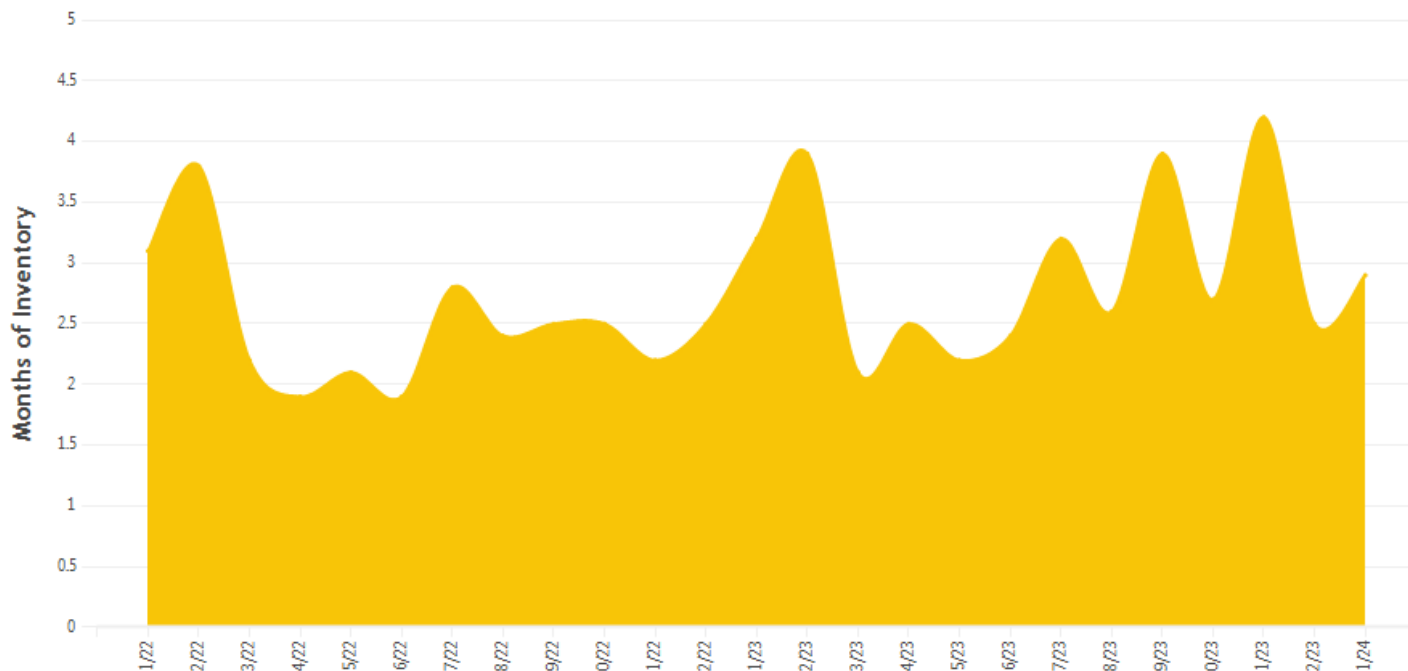
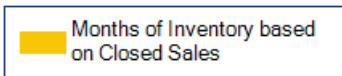
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Months of Inventory Based on Closed Sales (Last 2 years)

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Months of Inventory (Closed Sales)	2.9	2.5	15.9% ▲	2.9	3.2	-9.4% ▼	2.6	2	29.8% ▲	2.9	3.1	-6.4% ▼	1.9	1.2	60.4% ▲

Date	1/22	2/22	3/22	4/22	5/22	6/22	7/22	8/22	9/22	10/22	11/22	12/22	1/23	2/23	3/23	4/23	5/23	6/23	7/23	8/23	9/23	10/23	11/23	12/23	1/24
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