

Location: MARIN COUNTY

Property Types: All Residential Prop, SFH - Attached, SFH - Detached, RESI - 2 Houses on Lot - All Properties - All Properties - All Lot Sizes - Exclude Sold Off MLS, Include Sold Off MLS

Price Range: \$0 - No Limit

SQFT Range: 1 - No Limit

Bedrooms: 0 - No Limit

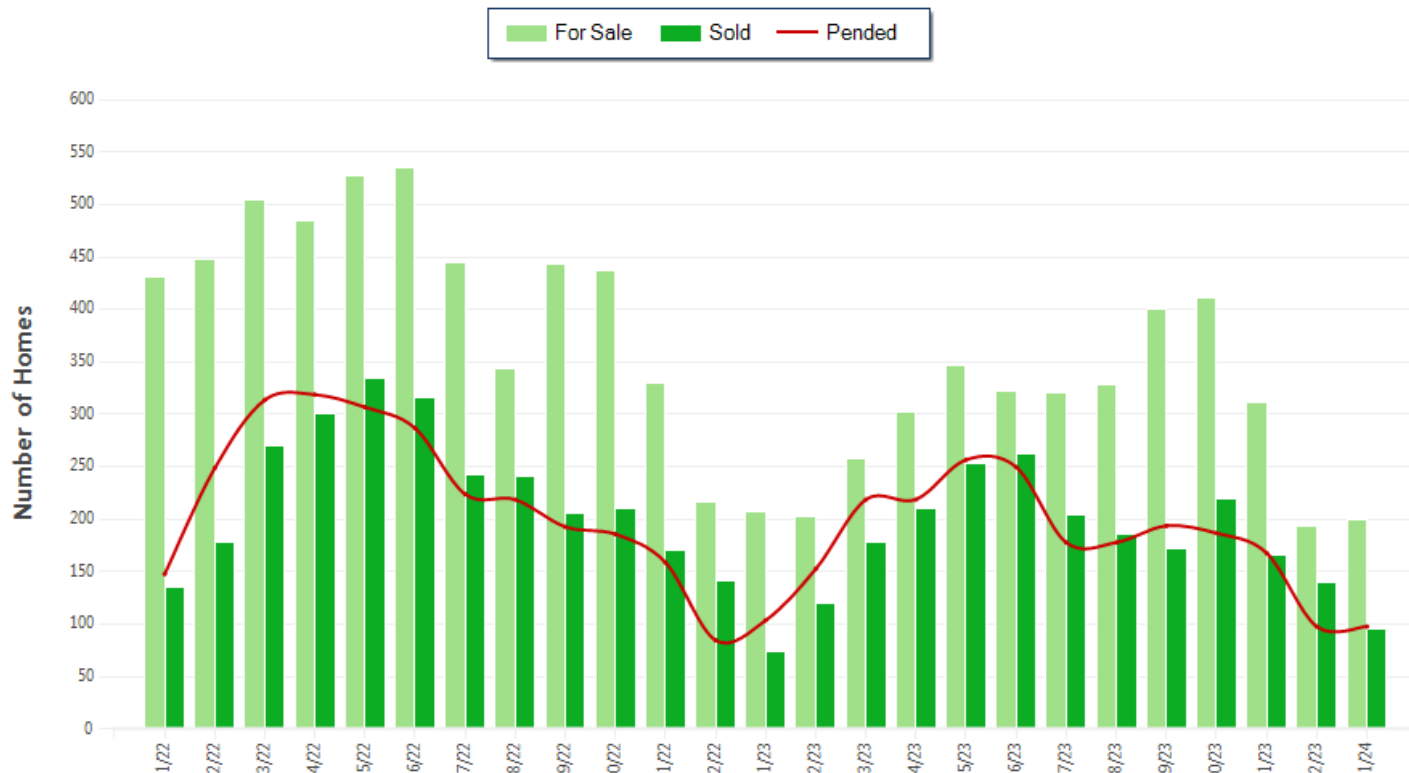
Full Baths: 0 - No Limit

Half Baths: 0 - No Limit

Year Built: 0 - No Limit

Number of Homes For Sale vs. Sold vs. Pended (Last 2 years)

Prepared for you by: Seth Cherney



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	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 2 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago		
	Jan. 24	Dec. 23	% Change	Jan. 24	Jan. 23	% Change	Nov. 23 to Jan. 24	Nov. 22 to Jan. 23	% Change	Jan. 24	Jan. 22	% Change	Feb. 23 to Jan. 24	Feb. 22 to Jan. 23	% Change
For Sale	200	193	3.6% ▲	200	207	-3.4% ▼	200	207	-3.4% ▼	200	431	-53.6% ▼	200	207	-3.4% ▼
Sold	96	140	-31.4% ▼	96	74	29.7% ▲	402	386	4.1% ▲	96	136	-29.4% ▼	2,208	2,685	-17.8% ▼
Pended	98	98	0%	98	104	-5.8% ▼	364	348	4.6% ▲	98	148	-33.8% ▼	2,199	2,646	-16.9% ▼

Date	1/22	2/22	3/22	4/22	5/22	6/22	7/22	8/22	9/22	10/22	11/22	12/22	1/23	2/23	3/23	4/23	5/23	6/23	7/23	8/23	9/23	10/23	11/23	12/23	1/24
For Sale	431	448	504	484	527	535	445	344	443	437	330	217	207	202	258	303	347	322	321	329	401	411	312	193	200
New Listing	274	295	384	318	373	355	256	219	266	185	103	65	144	204	265	240	258	236	198	247	230	173	110	49	98
Sold	136	178	270	301	335	316	242	241	206	210	170	142	74	120	178	210	253	263	205	186	172	219	166	140	96
Pended	148	249	314	319	307	287	224	219	193	186	159	85	104	153	219	219	257	250	178	178	194	187	168	98	98
Months of Inventory (Closed Sales)	3.2	2.5	1.9	1.6	1.6	1.7	1.8	1.4	2.2	2.1	1.9	1.5	2.8	1.7	1.4	1.4	1.4	1.2	1.6	1.8	2.3	1.9	1.9	1.4	2.1
Months of Inventory (Pended Sales)	2.9	1.8	1.6	1.5	1.7	1.9	2	1.6	2.3	2.3	2.1	2.6	2	1.3	1.2	1.4	1.4	1.3	1.8	1.8	2.1	2.2	1.9	2	2
Absorption Rate (Closed Sales) %	31.6	39.7	53.6	62.2	63.6	59.1	54.4	70.1	46.5	48.1	51.5	65.4	35.7	59.4	69	69.3	72.9	81.7	63.9	56.5	42.9	53.3	53.2	72.5	48
Absorption Rate (Pended Sales) %	34.3	55.6	62.3	65.9	58.3	53.6	50.3	63.7	43.6	42.6	48.2	39.2	50.2	75.7	84.9	72.3	74.1	77.6	55.5	54.1	48.4	45.5	53.8	50.8	49
Avg. Active Price	2,354	2,410	2,416	2,452	2,522	2,408	2,660	2,894	2,720	2,745	2,624	2,704	2,604	2,802	2,721	2,823	2,487	2,458	2,486	2,501	2,637	2,630	2,482	2,441	2,031
Avg. Sold Price	1,835	1,737	1,822	2,347	2,222	2,091	1,867	1,772	1,879	1,834	1,802	1,617	1,637	1,703	1,804	1,830	1,975	1,925	1,851	1,559	1,854	1,890	1,786	1,819	1,626
Avg. Sq. Ft. Price (Sold)	889	931	935	1,096	1,046	982	918	874	927	917	841	818	837	883	890	915	954	931	912	826	911	966	883	860	754
Sold/List Diff. %	103	106	111	111	111	107	103	101	101	100	99	98	93	100	100	103	103	102	101	100	101	100	100	98	98
Sold/Orig LP Diff. %	101	104	110	110	110	106	102	99	100	98	95	92	90	96	96	102	102	101	99	97	100	98	98	93	95
Avg Days on Market	40	29	22	20	18	19	23	32	33	33	33	37	44	56	47	41	29	26	29	40	39	24	34	36	66
Median Active Price	1,439	1,595	1,595	1,595	1,600	1,495	1,525	1,499	1,595	1,495	1,295	1,150	1,100	1,295	1,550	1,549	1,398	1,370	1,465	1,495	1,549	1,550	1,465	1,275	1,210
Median Sold Price	1,350	1,393	1,555	1,775	1,660	1,723	1,538	1,400	1,493	1,520	1,423	1,313	1,113	1,290	1,353	1,588	1,575	1,450	1,500	1,265	1,475	1,450	1,475	1,363	1,344

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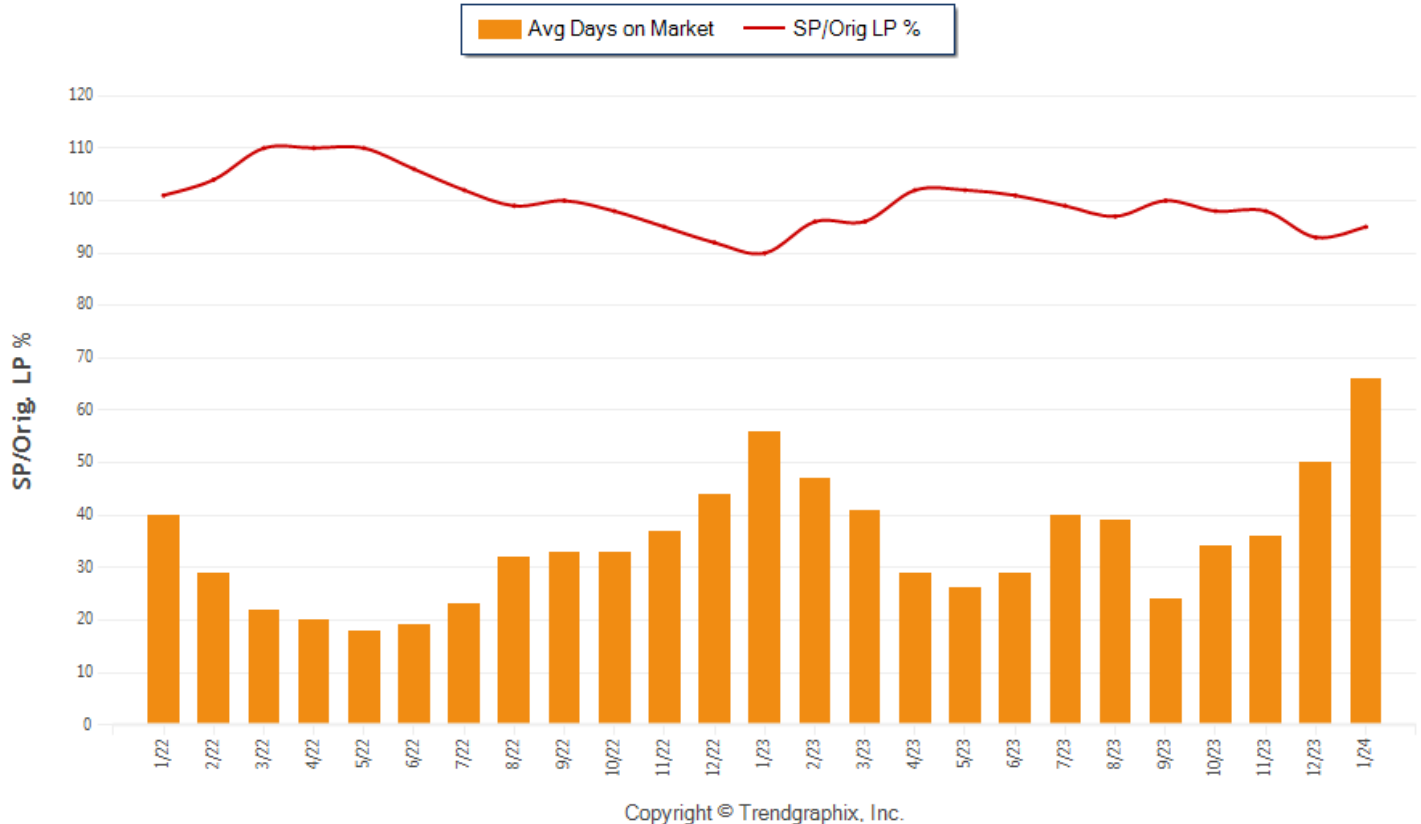
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Year Built: 0 - No Limit

Avg Days On Market & SP/Orig LP % (Last 2 years)

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Avg Days on Market	66	50	32% ▲	66	56	17.9% ▲	48	43	11.6% ▲	66	40	65% ▲	36	27	33.3% ▲
Sold/Orig LP Diff. %	95	93	2.2% ▲	95	90	5.6% ▲	96	93	3.2% ▲	95	101	-5.9% ▼	99	103	-3.9% ▼

	1/22	2/22	3/22	4/22	5/22	6/22	7/22	8/22	9/22	10/22	11/22	12/22	1/23	2/23	3/23	4/23	5/23	6/23	7/23	8/23	9/23	10/23	11/23	12/23	1/24
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Median Active Price	1,439	1,595	1,595	1,595	1,600	1,495	1,525	1,499	1,595	1,495	1,295	1,150	1,100	1,295	1,550	1,549	1,398	1,370	1,465	1,495	1,549	1,550	1,465	1,275	1,210
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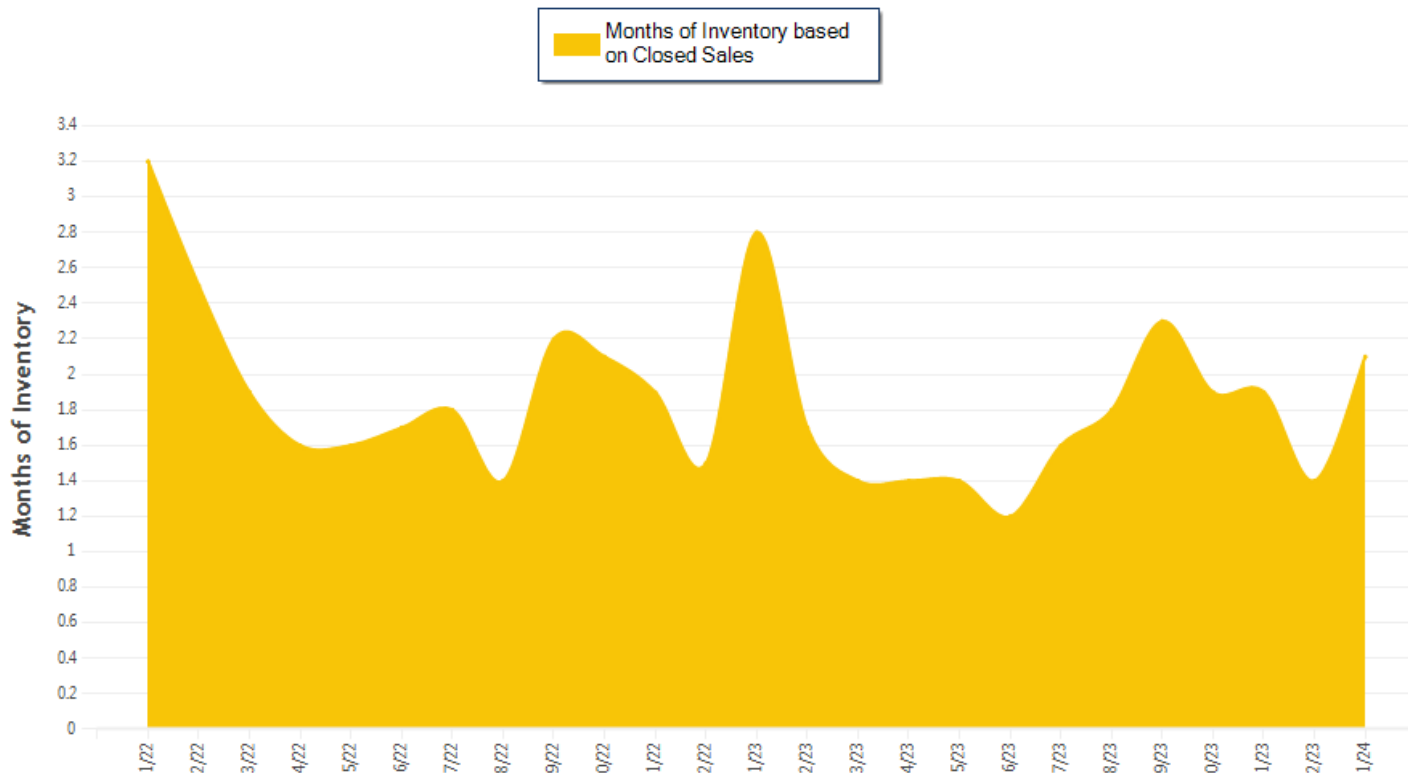
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Months of Inventory Based on Closed Sales (Last 2 years)

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Months of Inventory (Closed Sales)	2.1	1.4	50.8% ▲	2.1	2.8	-25% ▼	1.5	1.6	-6.2% ▼	2.1	3.2	-34.7% ▼	1.1	0.9	21.6% ▲

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