

Location: MARIN COUNTY

Property Types: All Residential Prop, SFH - Attached, SFH - Detached, RESI - 2 Houses on Lot - All Properties - All Properties - All Lot Sizes - Include Sold Off MLS

Price Range: \$0 - \$1,000,000

SQFT Range: 1 - No Limit

Bedrooms: 0 - No Limit

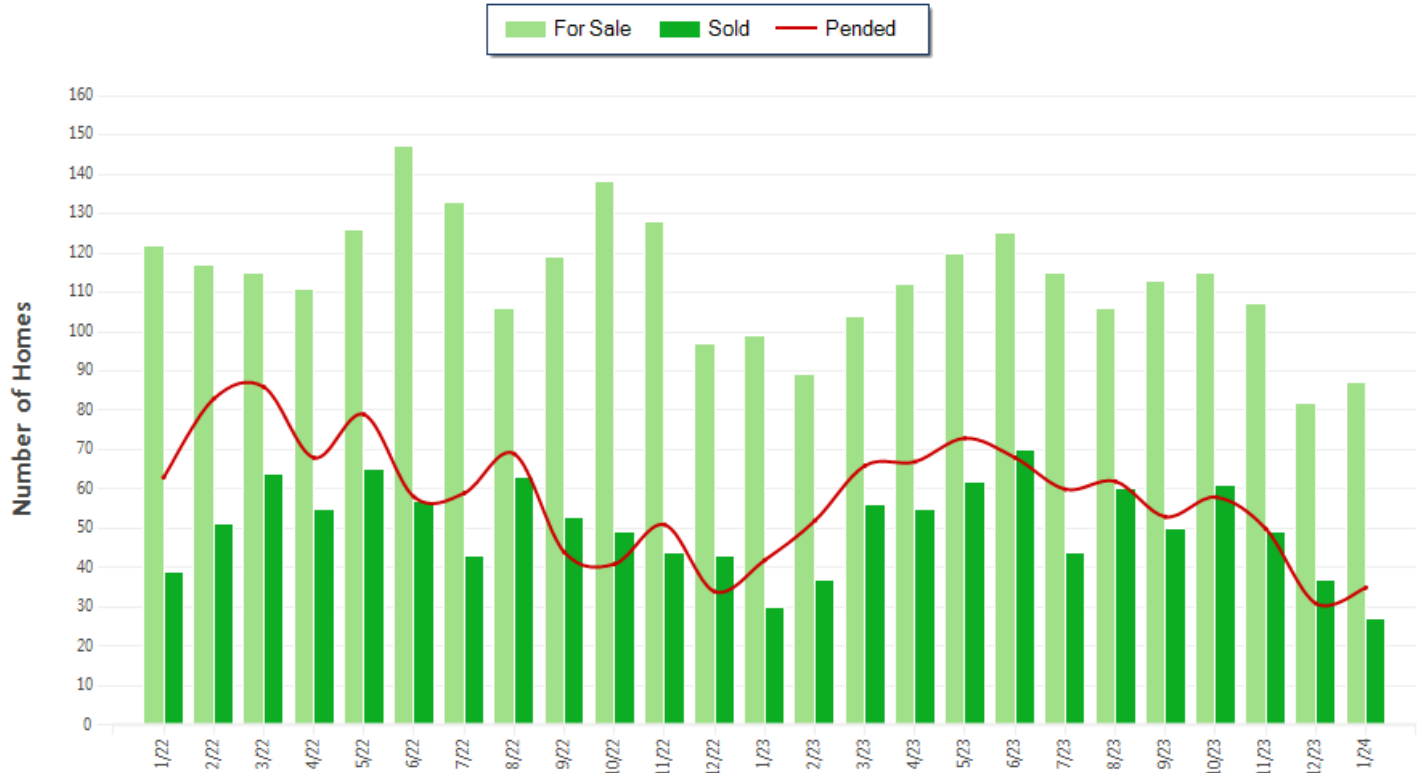
Full Baths: 0 - No Limit

Half Baths: 0 - No Limit

Year Built: 0 - No Limit

Number of Homes For Sale vs. Sold vs. Pended (Last 2 years)

Prepared for you by: Seth Cherney



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	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 2 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago		
	Jan. 24	Dec. 23	% Change	Jan. 24	Jan. 23	% Change	Nov. 23 to Jan. 24	Nov. 22 to Jan. 23	% Change	Jan. 24	Jan. 22	% Change	Feb. 23 to Jan. 24	Feb. 22 to Jan. 23	% Change
For Sale	87	82	6.1% ▲	87	99	-12.1% ▼	87	99	-12.1% ▼	87	122	-28.7% ▼	87	99	-12.1% ▼
Sold	27	37	-27% ▼	27	30	-10% ▼	113	117	-3.4% ▼	27	39	-30.8% ▼	608	617	-1.5% ▼
Pended	35	31	12.9% ▲	35	42	-16.7% ▼	116	127	-8.7% ▼	35	63	-44.4% ▼	675	714	-5.5% ▼

	1/22	2/22	3/22	4/22	5/22	6/22	7/22	8/22	9/22	10/22	11/22	12/22	1/23	2/23	3/23	4/23	5/23	6/23	7/23	8/23	9/23	10/23	11/23	12/23	1/24
Date	1/22	2/22	3/22	4/22	5/22	6/22	7/22	8/22	9/22	10/22	11/22	12/22	1/23	2/23	3/23	4/23	5/23	6/23	7/23	8/23	9/23	10/23	11/23	12/23	1/24
For Sale	122	117	115	111	126	147	133	106	119	138	128	97	99	89	104	112	120	125	115	106	113	115	107	82	87
New Listing	98	87	93	68	98	94	80	62	73	69	47	26	59	68	81	68	83	80	58	80	62	63	35	20	45
Sold	39	51	64	55	65	57	43	63	53	49	44	43	30	37	56	55	62	70	44	60	50	61	49	37	27
Pended	63	83	86	68	79	58	59	69	44	51	34	42	52	66	67	73	68	60	62	62	53	58	50	31	35
Months of Inventory (Closed Sales)	3.1	2.3	1.8	2	1.9	2.6	3.1	1.7	2.2	2.8	2.9	2.3	3.3	2.4	1.9	2	1.9	1.8	2.6	1.8	2.3	1.9	2.2	2.2	3.2
Months of Inventory (Pended Sales)	1.9	1.4	1.3	1.6	1.6	2.5	2.3	1.5	2.7	3.4	2.5	2.9	2.4	1.7	1.6	1.7	1.6	1.8	1.9	1.7	2.1	2	2.1	2.6	2.5
Absorption Rate (Closed Sales) %	32	43.6	55.7	49.5	51.6	38.8	32.3	59.4	44.5	35.5	34.4	44.3	30.3	41.6	53.8	49.1	51.7	56	38.3	56.6	44.2	53	45.8	45.1	31
Absorption Rate (Pended Sales) %	51.6	70.9	74.8	61.3	62.7	39.5	44.4	65.1	37	29.7	39.8	35.1	42.4	58.4	63.5	59.8	60.8	54.4	52.2	58.5	46.9	50.4	46.7	37.8	40.2
Avg. Active Price	711	683	695	656	679	692	692	638	635	648	653	640	628	591	574	615	606	605	600	573	568	596	574	513	535
Avg. Sold Price	721	711	688	704	753	702	692	772	789	717	725	713	708	748	722	704	726	732	672	746	711	730	689	710	709
Avg. Sq. Ft. Price (Sold)	603	599	575	599	620	591	615	612	597	569	575	573	546	579	536	589	568	561	549	586	566	615	568	535	523
Sold/List Diff. %	101	104	105	104	105	103	102	99	100	99	100	98	97	99	99	101	101	101	100	99	100	99	99	100	98
Sold/Orig LP Diff. %	99	104	103	103	104	102	100	96	98	96	98	95	94	95	96	99	100	100	97	94	99	97	96	96	94
Avg Days on Market	57	31	33	25	32	39	28	38	39	55	40	56	58	58	51	49	32	70	59	22	54	44	52	76	
Median Active Price	793	750	766	699	699	775	759	665	645	687	699	699	699	648	612	650	625	649	609	599	595	599	595	498	550
Median Sold Price	790	700	703	715	792	691	685	835	855	730	761	745	736	795	743	725	760	776	668	840	778	785	735	699	865

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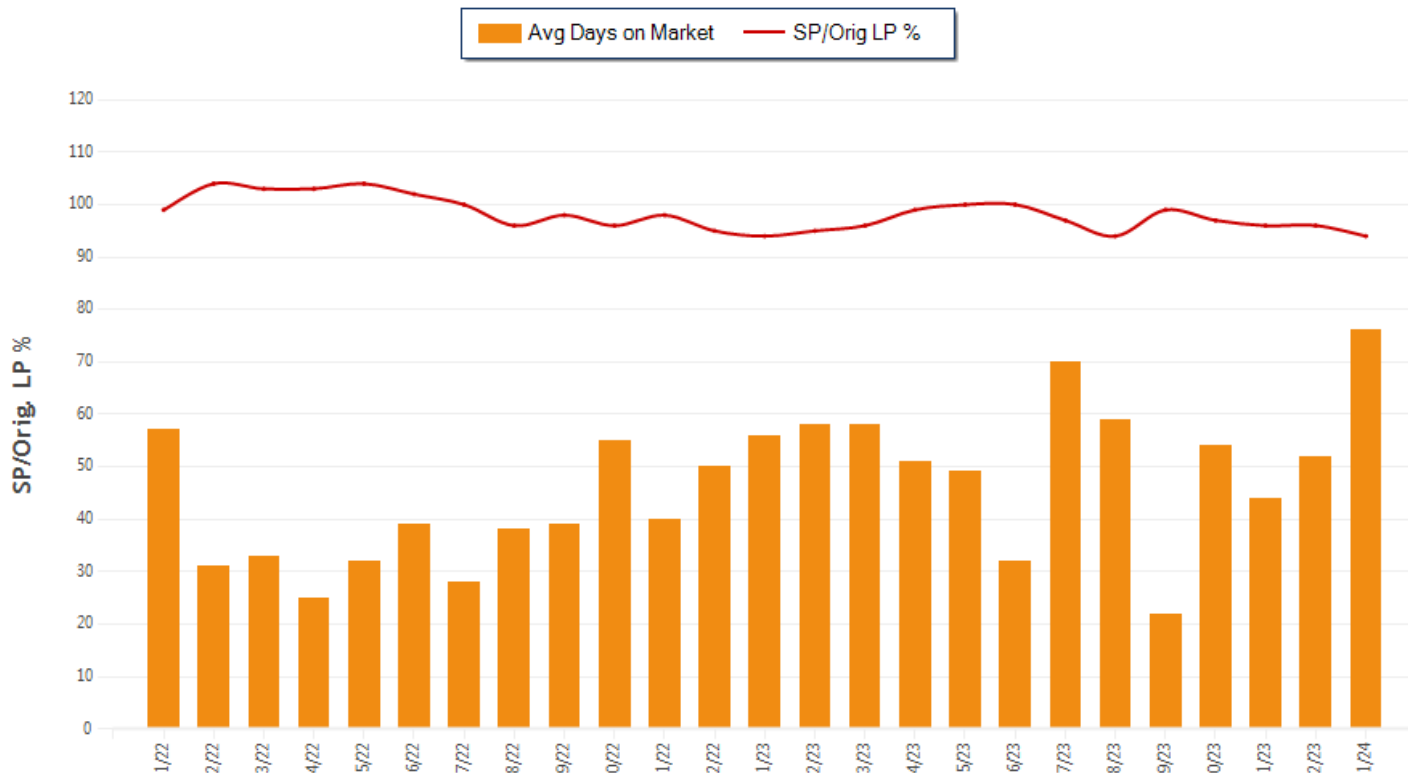
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Avg Days On Market & SP/Orig LP % (Last 2 years)

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Avg Days on Market	76	52	46.2% ▲	76	56	35.7% ▲	54	48	12.5% ▲	76	57	33.3% ▲	50	38	31.6% ▲
Sold/Orig LP Diff. %	94	96	-2.1% ▼	94	94	0%	96	96	0%	94	99	-5.1% ▼	97	100	-3% ▼

	1/22	2/22	3/22	4/22	5/22	6/22	7/22	8/22	9/22	10/22	11/22	12/22	1/23	2/23	3/23	4/23	5/23	6/23	7/23	8/23	9/23	10/23	11/23	12/23	1/24
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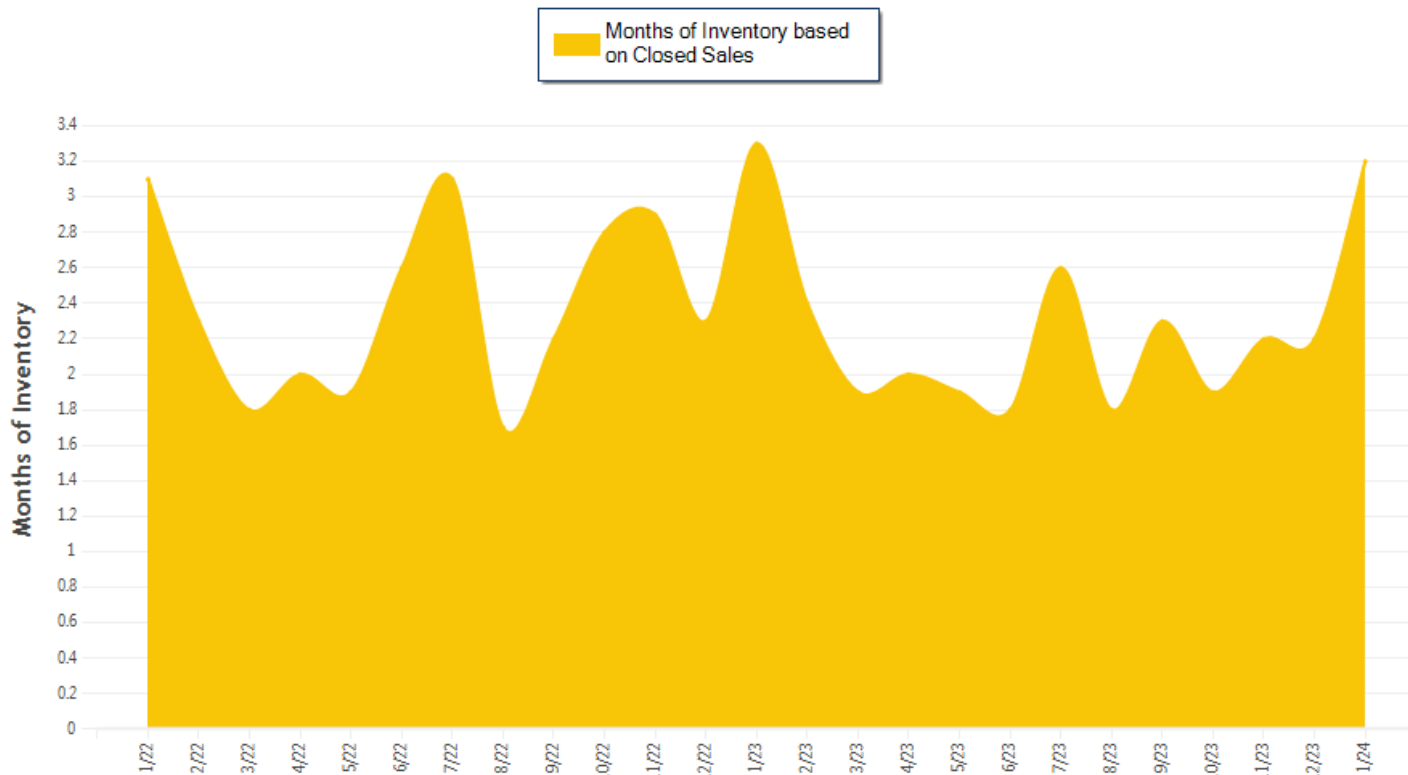
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Months of Inventory Based on Closed Sales (Last 2 years)

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Months of Inventory (Closed Sales)	3.2	2.2	45.1% ▲	3.2	3.3	-3% ▼	2.3	2.5	-7.9% ▼	3.2	3.1	3.2% ▲	1.7	1.9	-10.4% ▼

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