

Location: MARIN COUNTY, NAPA COUNTY, SONOMA COUNTY

Property Types: All Residential Prop, SFH - Attached, SFH - Detached, RESI - 2 Houses on Lot - All Properties - All Properties - All Lot Sizes - Include Sold Off MLS

Price Range: \$0 - No Limit

SQFT Range: 1 - No Limit

Bedrooms: 0 - No Limit

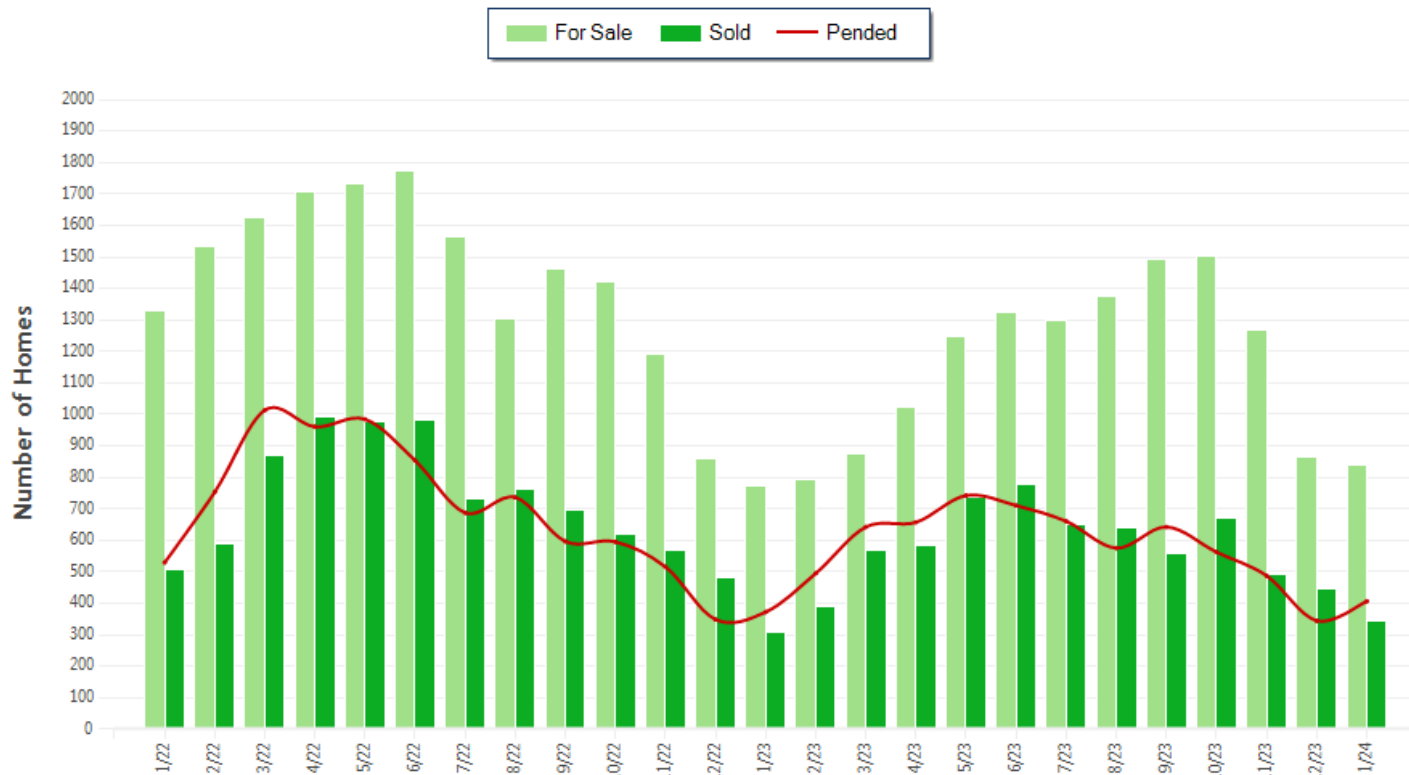
Full Baths: 0 - No Limit

Half Baths: 0 - No Limit

Year Built: 0 - No Limit

Number of Homes For Sale vs. Sold vs. Pended (Last 2 years)

Prepared for you by: Seth Cherney



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	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago			Curnt vs. Same Month 2 Yrs Ago			Curnt vs. Same 12 Months 1 Yr Ago		
	Jan. 24	Dec. 23	% Change	Jan. 24	Jan. 23	% Change	Nov. 23 to Jan. 24	Nov. 22 to Jan. 23	% Change	Jan. 24	Jan. 22	% Change	Feb. 23 to Jan. 24	Feb. 22 to Jan. 23	% Change
For Sale	841	867	-3% ▼	841	775	8.5% ▲	841	775	8.5% ▲	841	1,330	-36.8% ▼	841	775	8.5% ▲
Sold	343	448	-23.4% ▼	343	309	11% ▲	1,281	1,360	-5.8% ▼	343	506	-32.2% ▼	6,863	8,576	-20% ▼
Pended	407	345	18% ▲	407	373	9.1% ▲	1,240	1,238	0.2% ▲	407	530	-23.2% ▼	6,934	8,424	-17.7% ▼

Date	1/22	2/22	3/22	4/22	5/22	6/22	7/22	8/22	9/22	10/22	11/22	12/22	1/23	2/23	3/23	4/23	5/23	6/23	7/23	8/23	9/23	10/23	11/23	12/23	1/24
For Sale	1,330	1,532	1,623	1,708	1,731	1,774	1,564	1,302	1,462	1,422	1,192	859	775	793	877	1,025	1,245	1,323	1,299	1,373	1,494	1,502	1,266	867	841
New Listing	839	1,025	1,182	1,122	1,107	1,059	850	798	785	620	422	270	503	619	785	822	939	802	732	787	722	581	404	255	340
Sold	506	587	870	990	976	980	734	765	694	620	568	483	309	392	568	586	735	779	650	641	559	672	490	448	343
Pended	530	754	1,014	961	985	854	688	737	597	596	516	349	373	496	643	658	743	711	661	576	643	563	488	345	407
Months of Inventory (Closed Sales)	2.6	2.6	1.9	1.7	1.8	1.8	2.1	1.7	2.1	2.3	2.1	1.8	2.5	2	1.5	1.7	1.7	1.7	2	2.1	2.7	2.2	2.6	1.9	2.5
Months of Inventory (Pended Sales)	2.5	2	1.6	1.8	1.8	2.1	2.3	1.8	2.4	2.4	2.3	2.5	2.1	1.6	1.4	1.6	1.7	1.9	2	2.4	2.3	2.7	2.6	2.5	2.1
Absorption Rate (Closed Sales) %	38	38.3	53.6	58	56.4	55.2	46.9	58.8	47.5	43.6	47.7	56.2	39.9	49.4	64.8	57.2	59	58.9	50	46.7	37.4	44.7	38.7	51.7	40.8
Absorption Rate (Pended Sales) %	39.8	49.2	62.5	56.3	56.9	48.1	44	56.6	40.8	41.9	43.3	40.6	48.1	62.5	73.3	64.2	59.7	53.7	50.9	42	43	37.5	38.5	39.8	48.4
Avg. Active Price	2,146	2,110	2,165	2,122	2,164	2,137	2,263	2,418	2,387	2,398	2,352	2,326	2,329	2,489	2,550	2,677	2,437	2,424	2,328	2,287	2,437	2,456	2,309	2,291	2,222
Avg. Sold Price	1,210	1,238	1,298	1,471	1,536	1,435	1,320	1,295	1,302	1,289	1,347	1,173	1,103	1,156	1,300	1,379	1,380	1,354	1,353	1,244	1,316	1,327	1,248	1,290	1,426
Avg. Sq. Ft. Price (Sold)	635	687	709	765	790	698	701	684	699	691	674	639	621	636	685	711	718	704	712	663	701	714	664	656	716
Sold/List Diff. %	101	104	106	107	106	104	102	100	101	100	98	98	96	100	100	101	102	101	99	99	100	99	99	98	96
Sold/Orig LP Diff. %	99	102	106	107	106	102	100	98	99	97	95	93	93	96	97	100	101	100	97	97	97	96	96	94	93
Avg Days on Market	52	40	30	27	26	29	33	38	40	41	49	52	62	55	49	44	36	35	38	44	34	44	47	59	70
Median Active Price	1,198	1,200	1,249	1,200	1,199	1,195	1,195	1,250	1,249	1,195	1,100	1,003	1,200	1,350	1,450	1,395	1,335	1,315	1,250	1,325	1,299	1,250	1,150	1,125	
Median Sold Price	841	890	925	1,000	1,000	1,000	957	940	925	922	925	850	800	850	896	950	955	915	935	910	905	950	865	940	900

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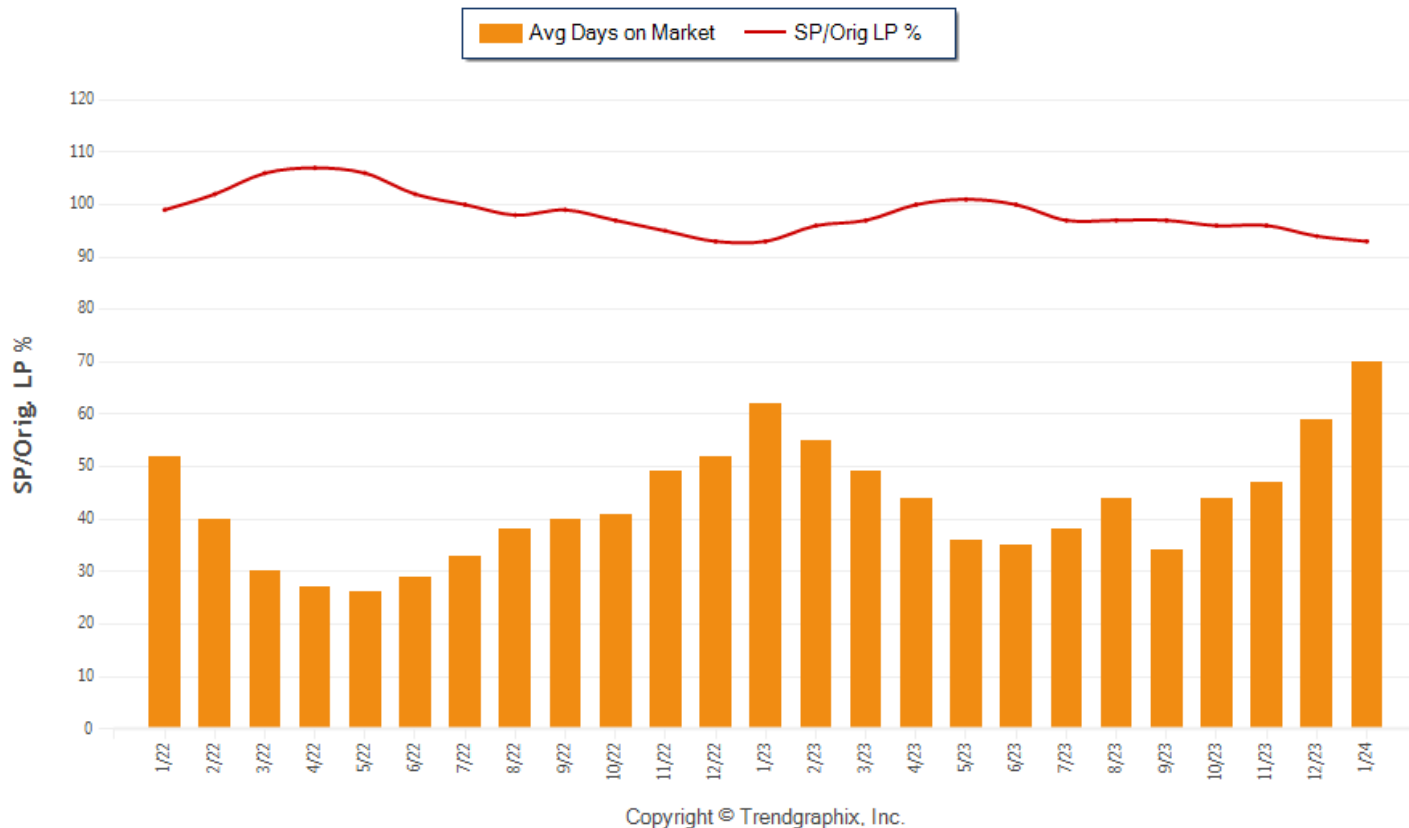
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Year Built: 0 - No Limit

Avg Days On Market & SP/Orig LP % (Last 2 years)

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Avg Days on Market	70	59	18.6% ▲	70	62	12.9% ▲	57	53	7.5% ▲	70	52	34.6% ▲	44	36	22.2% ▲
Sold/Orig LP Diff. %	93	94	-1.1% ▼	93	93	0%	94	94	0%	93	99	-6.1% ▼	97	101	-4% ▼

	1/22	2/22	3/22	4/22	5/22	6/22	7/22	8/22	9/22	10/22	11/22	12/22	1/23	2/23	3/23	4/23	5/23	6/23	7/23	8/23	9/23	10/23	11/23	12/23	1/24
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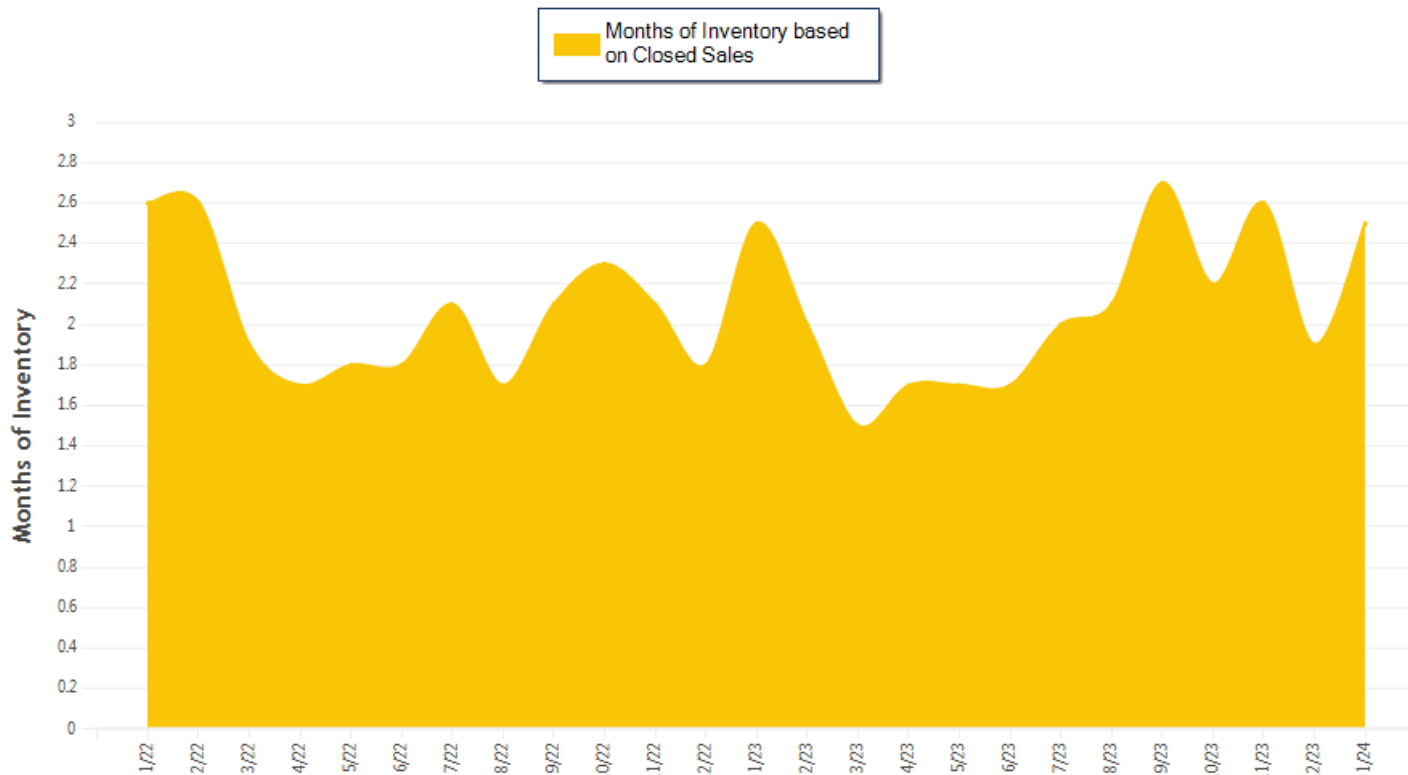
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Months of Inventory Based on Closed Sales (Last 2 years)

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Months of Inventory (Closed Sales)	2.5	1.9	31% ▲	2.5	2.5	0%	2	1.7	17.5% ▲	2.5	2.6	-3.8% ▼	1.5	1.1	36.9% ▲

Date	1/22	2/22	3/22	4/22	5/22	6/22	7/22	8/22	9/22	10/22	11/22	12/22	1/23	2/23	3/23	4/23	5/23	6/23	7/23	8/23	9/23	10/23	11/23	12/23	1/24	
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